Subject: Just an honest attempt at not being lazy ☺

Hi Vikram,

According to industry body Assocham, QSR market in India is expanding at the yearly rate of 25% and is geared to become ₹25,000 crore opportunity by 2020. Gourmet dining targets upscale market segment, but price remains an important concern for Indian consumers. So, can we create a Gourmet experience tailored for QSR?

I, Prateek Rastogi, founder of **Les Frites** and an IIT Guwahati alumnus, plan to fabricate that experience with high gross margin authentic Belgian fries. Given the vastness and deep experience of Kamat Group in this sector, I thought that it might be worth exploring possibilities of potential collaboration with you.

If you find this opportunity interesting, please let me know so that I can send you a preliminary analysis.